

Affordable Technology That's Scaled to Fit, Ready to Run.

It has become commonplace in the software industry to build large systems that suffer from both capability and cost bloat. This makes it more and more difficult to implement and maintain a supply chain that can scale to meet today's—and tomorrow's—market demands.

At Manhattan Associates, we've taken a different approach with **Manhattan SCALE™: Supply Chain Architected for Logistics Execution**. It is the right solution for the right job—a perfect blend of features, functions and technology for organizations looking to solve their supply chain execution challenges. In a marketplace that can change on a dime, companies must be prepared to exploit the opportunities at a moment's notice. Those that invest in the right solutions, with the proper speed-to-value ratio, will emerge victorious in the battle for supply chain superiority.



The only thing that is constant is change. You have to be flexible, adaptable and nimble in an industry that's very competitive. We've found a strategic partner in Manhattan Associates—a company that will flex with us as we move forward.

Matt Wojewuczki
Vice President of Operations, Vera Bradley

Built on Microsoft® technologies, Manhattan SCALE is specifically designed to be the right tool to help companies *affordably* achieve their goals through a targeted set of powerful supply chain solutions and sophisticated logistics capabilities. Manhattan SCALE offers rapid deployment, an easy-to-use interface, a highly configurable environment and hassle-free upgrades—along with a low total cost of ownership. This allows your business to realize big benefits without the big-system bloat. Organizations focused on supply chain execution now have a solution specifically architected to maximize speed-to-value by reducing IT complexity and deployment. One aligned with your context. Sized to fit. Ready to run.

The Right Tool to Maximize Supply Chain Execution

Just two weeks after we were up and running on Manhattan SCALE, we shipped record volumes—10% more than we were able to ship using our old system, which is a considerable increase in the number of orders for Stampin' Up!

Aaron Jenkins
Logistics Corporate Services Manager
Stampin' Up!

Our productivity went through the roof! We increased picking accuracy levels to 99.25%, reduced dock-to-stock time from three to four days down to a single shift—and achieved return on our investment in just 14 months.

Jim Casselman
CIO, Buffalo Hospital



Our solution is scaled to deliver across the planet. In fact, Manhattan SCALE is deployed at more than 250 companies around the world, and many of our customers have achieved return on investment in less than a year.

Manhattan SCALE is a direct result of Manhattan's investment in supply chain technology and our experience working with the architects of the world's leading distribution networks. Built on a common Microsoft-based platform, Manhattan SCALE enables companies that have already invested or plan to invest in Microsoft environments to maximize their supply chain execution while minimizing IT complexity.

Companies from diverse industries such as third-party logistics providers, food and beverage distributors and consumer packaged goods have achieved the following results with Manhattan SCALE:

- Quick implementation timelines;
- Simplified system set-up;
- Minimized training time;
- Rock-solid functionality;
- Reduced dependence on technology resources; and
- Trouble-free upgrades.

Our solution allows you to take advantage of a powerful set of integrated supply chain capabilities without impacting daily operations and customer service.

From increased shipping volumes, better order accuracy, reduction in erroneous or excessive labor, to visibility into previously elusive portions of your supply chain, your company can expect to readily attain and see instant improvement in these areas—showing Manhattan SCALE as the precise tool for the job.

Snapshot of Manhattan SCALE

Manhattan SCALE delivers a flexible, modular approach that enables companies to rapidly adapt to changing operational needs while quickly achieving return on investment.

Supply Chain Intelligence: Eliminate manual reports and get meaningful, real-time data for evaluating performance of employees, logistics partners and facilities.

Trading Partner Management: Extend supply chain capabilities and automate communications to keep inventory flowing smoothly, respond to orders quickly and provide a customer-facing portal via the Internet.

Yard Management: Know trailer positions and status instantly. Schedule arrivals by dock and reduce loading and unloading time.

Optimization: Improve performance while reducing costs. Maximize labor through planning and monitoring, improve SKU distribution to increase picking accuracy and efficiency and ensure bills are accurately generated reflecting contracted prices.

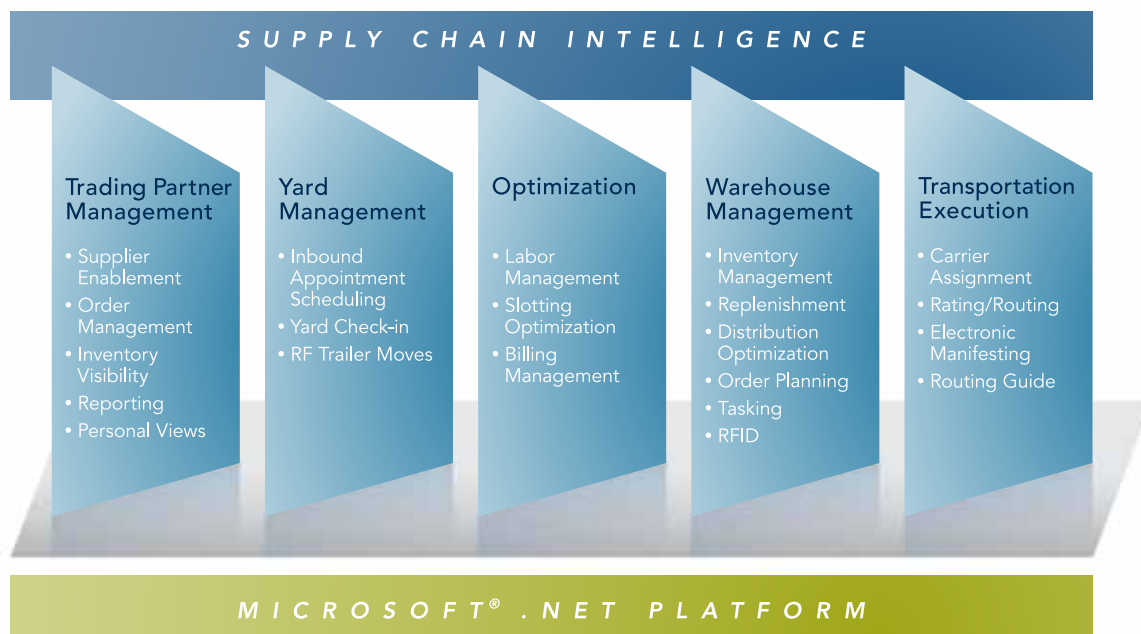
Warehouse Management: Fine-tune your facility with a more efficient layout, well-utilized resources, streamlined inventory and flawless order fulfillment.

Transportation Execution: Manage your transportation activities so you can coordinate, redirect and stay on schedule.



We needed a reliable product that would help us respond to the needs of our customers within a short time frame. One reason we chose Manhattan SCALE was the ability to deploy rapidly—we actually had our three largest distribution facilities up and running within just nine months of purchasing the solution.

Steve Burrington
Project Manager
A. N. Deringer, Inc.



A Broad Set of Powerful Solutions with Sophisticated Logistics Capabilities

Scaled to fit your precise distribution operation, Manhattan SCALE lets you to tie together processes, data and workflows to cost-effectively enhance the overall performance of your supply chain.

Supply Chain Intelligence

Share data, alert functions, views and reports across your organization and with your trading partners.

Provide scorecard functionality that measures and evaluates performance.

Enable creation of customized and ad hoc reports and dashboards to monitor departmental activities and measure performance against company goals.

Identify problem areas to improve relationships with trading partners or processes and reduce costs.

Simplify tracking of critical information such as transportation, distribution and labor data.

Trading Partner Management

Provide real-time exchange of business information.

Manage orders, inventory, receipts and shipments through your supply chain.

Gain visibility across your network.

Yard Management

Gain visibility into all trailers and other assets in the yard and their precise locations.

Use radio frequency technology to ensure accuracy of the trailer and dock positions when moving trailers from yard to dock.

Provide efficient appointment management, enhance security and

ensure compliance with Hours of Service regulations.

Perform inquiries, run reports and review real-time information to monitor and improve performance.

Optimization

Optimize labor, slotting and billing processes across your warehouse.

Track associate time, project task duration and provide synchronized performance reporting.

Gain visibility into assigned and completed work, optimize schedules and ensure focus on top priorities.

Accurately forecast labor needs, improve labor efficiency and reduce overtime hours.

Achieve peak productivity of your picking and replenishment labor.

Maintain strategic product groupings for improved customer service.

Invoice customers accurately based on work performed without labor-intensive tracking.

Streamline cost tracking and analyze cost data using time-based rules.

Compare actual costs of service by client, partner or line of business.

Warehouse Management

Improve warehouse layout for faster fulfillment and overhead reduction.

Improve order accuracy and reduce safety stock.

Simplify order fulfillment by optimizing how orders are aggregated, picked and shipped.

Leverage best-in-class wave management features to streamline processes.

Automate picking, packing and shipping and minimize the number of moves per order.

Analyze every facet of order fulfillment to speed processing and improve customer service.

Transportation Execution

Reduce transportation costs with optimized routing, rate shopping and carrier selection.

Minimize freight spend via shipment consolidation.

Provide robust rating structure support for all major carrier types.

Manage and track all major parcel carriers' shipments.

Generate compliant shipping labels.

Eliminate address correction charges via Address Validation.

Provide customer-facing track and trace via web portal or plug-in to your system.

About Manhattan Associates, Inc.

Manhattan Associates® continues to deliver on its 19-year heritage of providing global supply chain excellence to more than 1,200 customers worldwide that consider supply chain optimization core to their strategic market leadership. The company's supply chain innovations include: Manhattan SCOPE®, a portfolio of software solutions and technology that leverages a Supply Chain Process Platform to help organizations optimize their supply chains from planning through execution; Manhattan SCALE™, a portfolio of distribution management and transportation management solutions built on Microsoft® technologies; and Manhattan Carrier™, a suite of supply chain solutions specifically addressing the needs of the motor carrier industry. For more information, please visit www.manh.com.



The Supply Chain People®

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